

Corporate Statement

Luxoft is a global product engineering and high-end IT outsourcing services company with the largest delivery capabilities in Eastern Europe.

Luxoft brings deep technology and business domain expertise along with hands-on product development experience into software projects.

Luxoft's seven delivery centers located in Russia and Ukraine – top ranking regions in the number of scientists and engineers per capita worldwide - offer the advantage of direct access to world's finest IT talent.

**WORLD'S #1 IT OUTSOURCING
PRODUCT ENGINEERING VENDOR**

Black Book of Outsourcing 2006

What sets us apart?

- Focus on high-end IT outsourcing
- Product Engineering capabilities
- Nearshore advantages in North America and Europe
- Global business-centric delivery capability – customized approach to each engagement
- Top-notch people: average experience 7+ years
- 8% attrition
- Proven customer track record with some of the largest business brands in the world like IBM, Deutsche Bank, Dell, T-Mobile and others.

Expertise

Product engineering focus

About 80% of Company's business is concentrated on developing mission critical products and award-winning software applications for customers across various industries.

Deep understanding of business domains

Through the long-term partnerships with world's leading enterprises Luxoft has acquired in-depth knowledge of industry verticals and developed technology expertise to support industries' core business processes in banking and finance, aerospace, automotive, telecommunications, energy and utilities, computer software and education.

People Talent

Resource availability and scalability

Russia and Ukraine are renowned for its talent pool of highly skilled IT professionals, which both countries inherited from the Soviet education system.

- Russia - ranked third by UNESCO in the number of scientists and engineers per capita worldwide.
- Over 2.3 million students majoring in science, math, and computer sciences; regular winners of international programming contests.
- Ukraine - 313 universities and 30,000 IT graduates each year.

These highly skilled resources are available not only in the countries' central cities - Moscow, St Petersburg, Kiev, but in regional locations as well: Omsk, Dubna, Kharkiv, Lviv, and Dnepropetrovsk.

Availability of world's top technology talent makes Russia and Ukraine ideal locations for high-end application development and product engineering.

A SOLE recipient of the 2007
FROST & SULLIVAN GROWTH
EXCELLENCE AND CUSTOMER
VALUE LEADERSHIP AWARD in IT
Outsourcing services

Two-tier delivery model

Two-tier delivery model introduced by Luxoft takes advantage of the country's talent pool, ensures resource availability and scalability, and provides cost efficiencies without compromising quality.

- Front delivery centers: Moscow, St Petersburg, Kiev, Vancouver;
- Regional delivery offices: 4 development centers in Russia and Ukraine.

Luxoft's Commitment to IP protection

Poor security can undermine the whole partnership even if the actual job is being well performed. Recent research has shown that organizations should fear insiders more than hackers. Because of the potential for corruptibility it is imperative that processes are implemented to retain corporate IP.

Since its founding, Luxoft has worked with large multinational enterprises for whom security and confidentiality is of paramount importance. It has learned, designed and implemented strategic security methodologies and practices that not only address the sensitive requirements of these large organizations but also factor in established and emerging government regulations and intellectual property laws. Time and time again, it has shown its capability and willingness to map to a client's specific requirements and measurement criteria for individual projects and ongoing work.

Intellectual Property Security

- Segregated WANs
- Separate VLANS with restricted access
- Separate back-up and storage
- Encrypted data exchanges
- Controlled media devices
- New hire screening and background checks
- Non-disclosure agreements